



Newsletter Issue: October 2017

The Northeast Community College Center for Enterprise (CFE) is a division of Northeast Community College dedicated to providing education and training solutions to Northeast's 20-county service area and beyond. We provide on-site, customized training tailored to fit your organization's needs.



Traits of a Great Leader

What comes to mind when the word “leadership” is used? Do you think of a person in a position of power? Do you think of someone with years of wisdom and experience, or someone that carries a certain title? Truth be told, neither years on the job nor position of authority will make you a leader. Good leadership is about acquiring and developing a skillset that will enable you to be a role model to a team.

In a recent [article](#) by Tegan Jones, the following skills were identified as keys to great leaders success:

- Positivity

In This Issue

- ➔ Traits of a Great Leader
- ➔ "7 Habits of Highly Effective People": Animated Book Review
- ➔ How to Communicate with Employees
- ➔ 55 Ways to be a Better Leader
- ➔ ROI of Training

From the Team

- ➔ It seems that businesses of all shapes and sizes struggle with ensuring people in positions of authority are capable of leading others effectively. Companies tend to “promote from within”, but often the employees are elevated to a position of leadership

- Confidence
- Sense of humor
- Willing to accept failure
- Effective communicator
- Ability to delegate
- Inspire and grow the people around you
- Takes responsibility
- Relies on intuition and past experiences
- Lead by example

Now that you know what it takes to be a great leader, you can aspire to be one. Focus in on your behaviors when you are part of a team and when you lead a team. Take ownership of your own self-development and look for opportunities to mature professionally and become a student of learning. Leadership can be as large or as small as you desire it to be, but regardless of the size, this opportunity is in your hands and you can be great if you so choose.

"7 Habits of Highly Effective People": Animated Book Review

Watch the video to gain insight into these habits.



How to Communicate with Employees

➔ In this article from Inc., learn the secrets and benefits of effective communication.

[Learn more.](#)

55 Ways to be a Better Leader

➔ Discover 55 quick and easy ways to take your leadership skills to the next level.

Let them inspire you, and you'll soon be more productive than ever.

based on company or product knowledge rather than their ability to lead. Other times, an external candidate impresses the hiring committee with their ability to describe leadership styles and techniques— but once hired it becomes apparent they lack experience in execution.

The CFE can provide a wide array of leadership development training. In fact, our leadership suite of training accounted for 70% of the training offered in 2016-2017. Call today to learn more.

Tracy Melcher

➔ When I first began working with the Center for Enterprise, I was convinced that I would be helping companies build training programs based around the technical programs that we offer at Northeast Community College. While we do receive a number of requests for Welding, Electromechanical, and CDL training, more times than not - the discussion leads to the topic of leadership. After speaking with managers from several companies, I believe that the prevailing reason there is such a "skills gap" when it comes to leadership is that we tend to do a great job of promoting from within but we stumble when giving our new managers the skills needed to be successful in a new role.

Most of the training programs that I have researched contain similar themes like

Find out how, [here](#).

ROI of Training

➔ Are you delivering effective training that is meeting the needs of your organization? This is a huge question that is being asked more and more throughout our region by effective CEO's looking to grow their company.

Whether you have a robust training program, find yourself delivering ineffective solutions or are just beginning the conversation internally about developing a training program for your company and its employees, I recommend reading the latest article related to [ROI in corporate training](#).

The Center for Enterprise will help you identify measures of ROI – ensuring that the training programs created can directly meet the needs of your organization.

Contact us today to discuss your training needs.

Eric Johnson

communication, conflict management, critical thinking, leading vs. managing, collaboration, etc.. The Center for Enterprise has developed customized training programs for businesses that include any of these components. One thing we believe that sets our programming apart from others is that we make every effort to work with companies to help sustain these newly developed skillsets. It is not enough to simply train your people. These skills must be reinforced in order to sustain the effectiveness of the training and create long-term ROI for your company.

With the Nebraska Unemployment Rate at 3% (even lower our region), training existing employees is increasingly important. Contact us today to design a customized leadership training program based on your needs and the culture of your organization.

Jim McCarville

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